

SUCCESS WITHOUT DETOURS





Dr. Martin Nagler
Founder and Managing Partner

The world is moving at a fast pace. The financial industry is experiencing unprecedented challenges and opportunities. Navigating this sea of increasing regulatory burden and a constantly changing competitive landscape, while realizing the benefits of new products, markets and technologies requires a well calibrated compass. Otherwise it's quite easy to lose the orientation.

We at Nagler & Company know where to go nonetheless. We have been trusted advisor to leading financial industry partners for over 20 years, providing guidance on the interface of risk and regulation, technology and markets. Compass for the leaders. Thanks to our experience and our employees' know-how. With their professional and technical expertise they are navigating our clients safely to the haven: the goals we have decided upon as a team.



A EXPERTISE

Our area of competence: interdisciplinary consulting

We have been working in the financial industry for more than 20 years – this is why we know exactly that we can't know everything. This industry is highly complex, therefore specialisation is most important. At Nagler & Company we concentrate on four areas: Front Office, Risk and Analytics, Market & Reference Data and Regulatory Reporting. Banks and insurances who use our services will certainly get the best consulting.

01 FRONT OFFICE

On the global capital market the variety of products has increased tremendously. The rate of developments and the complexity of trading activities increases as well.

02 MARKET & REFERENCE DATA

Data management of market and reference data is an important tool for successful and enduring enterprises in the financial industry.

03 REGULATORY REPORTING

The continuing expansion of reporting systems and reporting obligations at financial institutions leads to an extensive demand for action.

04 RISK & ANALYTICS

After the financial crisis banks and insurance institutions are confronted with a massive expansion and increase of regulatory requirements. Techniques and processes for result and risk measurements as well as efficiency and coherence of underlying financial and risk architectures are in the center of attention now.

The majority of our projects reside where those topics intersect. Regulatory requirements starting in the risk area often end with adaptations of the company's IT system. To operate within those cross-sectional topics, employees with implementation competence are needed: lateral thinkers. This is why we work in an interdisciplinary team that reflects the diversity of the financial industry.

At our locations in Frankfurt, Munich, Schnaittenbach, Graz, Vienna and Zurich you will find IT specialists, mathematicians, physicists and economists. Real experts that are competent working with quantitative requirements and well versed in the regulatory framework. That also create and optimise processes for our clients. Efficient, responsible and lasting. And by doing so, as dynamic as the market itself.





B PROCESS

Solution driven at all stages

All our projects have one thing in common – Our solutions are always individually tailored to our clients. Depending on their needs we realise the jointly developed strategies on-site together with our clients in one or more phases – preliminary study, conception, implementation and go-live. Sometimes that may take a bit longer, other times we make short work of it. Always with the focus on our clients and our specified outcomes.

Change in four steps



- ▶ Evaluation of possible solutions
- ▶ Identifying general requirements
- ▶ Creating and executing software selection process

- ▶ Detailed identification of requirements and creation of individual functional specifications

- ▶ Finalisation and technical implementation of functional specifications
- ▶ Adaption of new or modified workflows and processes within a company
- ▶ Execution of acceptance tests
- ▶ Supervision of test phases

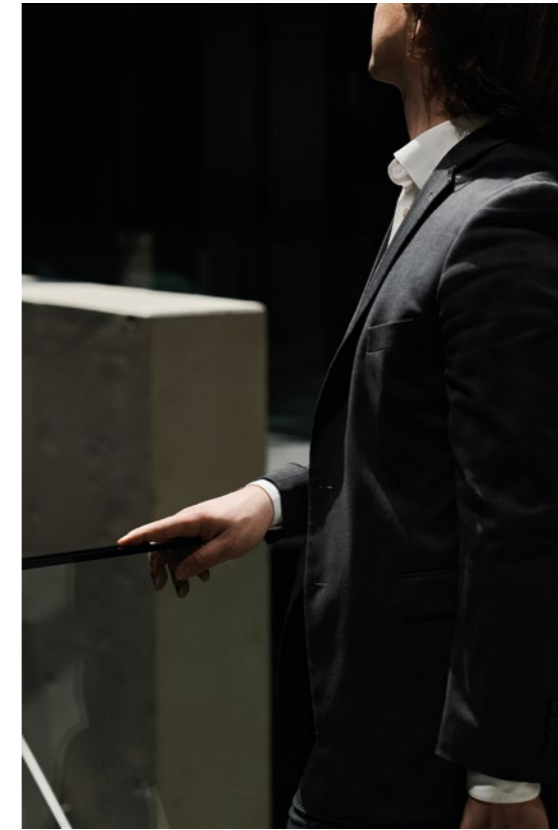
- ▶ Implementing new solutions
- ▶ Support of client



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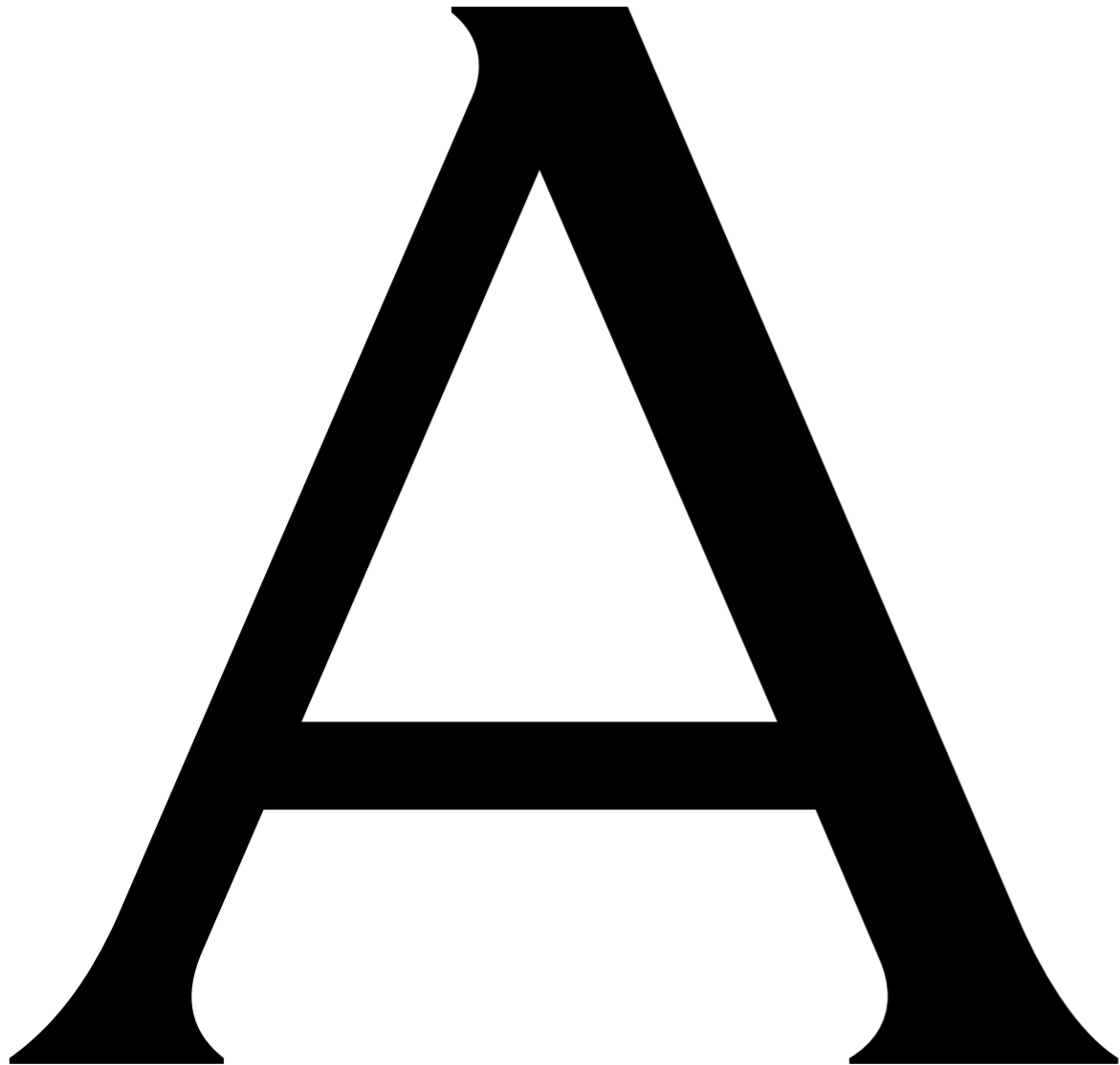
PERFORMANCE

As individual as
our clients



From

Generally, clients come to us because we know the rules of the financial industry. Professionally and technically. We don't just advise our clients in the areas of trading and market data systems as well as risk management, we support them in the selection and implementation of the appropriate software solution. From the choice of the right system to the implementation within the company's IT framework. From analysis to fruitful collaborations. From A to Z.

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to

Our services at
a glance

- ▶ Risk management
- ▶ Digital Finance
- ▶ Market and reference data
- ▶ Front office systems
- ▶ Regulatory reporting

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D PROJECT REFERENCES

Focused
on the needs

- - ▶ Preliminary studies
- - ▶ Business analysis
 - ▶ Expert advice
 - ▶ Prototyping
 - ▶ Workshops
 - ▶ Exam preparation
- - ▶ Exam support
 - ▶ Reviews
 - ▶ Technical implementation/
programming
- - ▶ Test management and
automation
 - ▶ Implementation
 - ▶ Technical testing
 - ▶ Inspection and approval
- - ▶ Project management
 - ▶ Digitalisation
 - ▶ Process optimisation
 - ▶ System upgrades
 - ▶ Software migrations
 - ▶ Risk governance
 - ▶ Software selection



CONTACT

Looking forward to hearing from you.

With the employees of our well networked locations, we are in your immediate vicinity, so that you are always well advised. We are happy to be available for a non-binding initial consultation on any questions. Of course, your requests will be handled with confidentiality.

FRANKFURT AM MAIN

Dr. Nagler & Company GmbH
Fellnerstraße 7-9
60322 Frankfurt am Main

+49 (69) 90 55 38 0 phone
+49 (69) 90 55 38 20 fax

frankfurt@nagler-company.com

SCHNAITTENBACH

Dr. Nagler & Company GmbH
Hauptstraße 9
92253 Schnaittenbach

+49 (9622) 71 97 30 phone
+49 (9622) 71 97 50 fax

office@nagler-company.com

VIENNA

Dr. Nagler & Company Austria GmbH
Euro Plaza 4, Am Euro Platz 2
1120 Wien

+43 (31 6) 26 97 71 phone
—

wien@nagler-company.com

MUNICH

Dr. Nagler & Company GmbH
Maximilianstraße 47
80538 München

+49 (89) 21 11 36 70 phone
+49 (89) 21 11 36 74 fax

muenchen@nagler-company.com

ZURICH

Dr. Nagler & Company AG
Kämbelgasse 4
8001 Zürich

+41 (43) 50 81 65 7 phone
—

zuerich@nagler-company.com

GRAZ

Dr. Nagler & Company Austria GmbH
Merangasse 73/3
8010 Graz

+43 (31 6) 26 97 71 phone
—

graz@nagler-company.com

